

SKIN

Nasdaq Listed

A global leader in the beauty health space

CATEGORY CREATOR

with a differentiated product offering, business model and community.

PROFITABLE GROWTH

across geographies and categories in a huge and growing TAM.

INNOVATIVE TECHNOLOGY

and a powerful **flywheel** fuels our growth.

Our Ambition

2x Net Sales vs. 2022E

\$600-\$700mm

2025E Net Sales

20 - 27% 2022E - 2025E CAGR*

* Assumes midpoint of \$340-\$350mm net sales guidance

3x+ Adj. EBITDA vs. 2022E

-18-20%

2023 Adj. EBITDA
Margin

25-30%

2025 Adj. EBITDA
Margin

Hydrafacial, Our Flagship Brand

-23K

Delivery Systems

90+

Countries

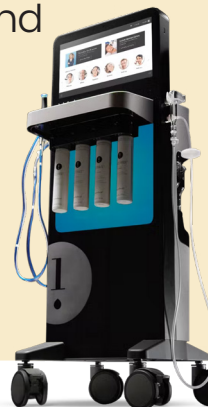
35K+

Aestheticians

-50

Patents

Clinically Proven



Our Master Plan

1



**Place
Systems**

2



**Invest in
Providers**

3



**Drive Brand
Awareness**

4



**Build Global
Infrastructure**

5



M&A

Our Booster Partners

Skincare leaders strengthened with the Hydrafacial magic wand

hydrafacial

keravive™

NASSIFMD
DERMACEUTICALS™

Senté

ZO® SKIN HEALTH

HydroPeptide®

ALASTIN™
SKINCARE

Organicell

Murad®

CIRCADIA®

JLO BEAUTY™

restorsea™

Everywhere You Live, Work & Play!

